November 2, 2023

Singular Research
Digital Assets (Crypto)

## **Edward Engel, CFA**

(818) 222-6234 research@singularresearch.com

# **Digital Assets (Crypto)**ETF Prospects Fuel "Uptober" Rally

#### Market Indices - October Price Performance

S&P 500 -2.2% Nasdaq -3.9% Gold +8.8% BTC +29% ETH +8.7% CMI Index +20%

Source: Yahoo Finance, Coindesk Market Index

#### **Crypto Rallies with ETF Narratives**

ETF narratives fueled Bitcoin's 29% rally in October. ETF expectations have been building since 8/29 when federal judges ruled against the SEC for denying Greyscale's conversion of GBTC into an ETF. Sentiment was boosted further after the SEC chose not to appeal this decision on 10/13. As BTC rallied past \$30K, imbalances in derivatives markets created a short squeeze that quickly pushed BTC to \$34-35K. According to Galaxy Research, there is a similar imbalance in BTC options markets at ~\$36K, where options market makers are short gamma and would need to buy more BTC to hedge exposure.

#### ETFs Link "TradFi" to Crypto Markets

While retail consumers can easily buy BTC on apps like Coinbase, institutional investors have limited access. Crypto investing requires entirely different technology and infrastructure than traditional finance ("TradFi"), and bridging this gap is viewed as a major catalyst for crypto prices. A Bitcoin ETF would be the biggest connection yet between TradFi and crypto markets, while meaningfully expanding the breadth of fund managers and advisors able to offer BTC exposure. Not only would a Bitcoin ETF help destigmatize crypto to mainstream investors, but we see this as a catalyst for additional connectivity between TradFi and crypto markets.

## Major Crypto Themes in October (more key events on pg. 2)

- Ether Futures ETFs begin trading, backed by ETH futures traded on CME (10/2)
- Criminal trial begins for Sam Bankman-Fried, the founder of FTX/Alameda (10/3)
- SEC drops securities lawsuits against executives of Ripple Labs (10/20)
- WSJ issues correction to Oct 10<sup>th</sup> article overstating Hamas' crypto usage (10/28)

## Key Data from October (charts on pg. 3)

- Trading volumes on centralized exchanges (CEXs) rebounded to 6 month highs. Trading from large buyers indicates increased institutional activity.
- Stablecoin values are rising for the first time since March 2022. This an indication that more capital is flowing into digital asset markets.
- OI for CME BTC futures reaches all-time high, highlighting institutional interest.
- **CEX Flows:** BTC had over \$400M net outflows from exchanges vs \$145bn inflows for ETH. Exchange outflows typically imply buying pressure.
- Web3 Exploits: \$8M was hacked in Oct after \$308M was hacked in Sept. The \$1.0bn hacked YTD is a 63% decline YoY.

Please refer to the end of this report to obtain important disclosure information.

#### October 2023 Review

#### **Key Events**

- Ether Futures ETFs begin trading, backed by ETH futures traded on CME (10/2)
- UBS pilots tokenized money market funds on Ethereum blockchain (10/2)
- Crypto investment firm, Deus X Capital, launches \$1bn AUM fund (10/2)
- Judge rejects SEC's appeal of ruling that XRP is not a security (10/3)
- Criminal trial begins for Sam Bankman-Fried, the founder of FTX/Alameda (10/3)
- Bitstamp, a crypto exchange, discloses plans to offer crypto trading to three large European banks (10/9)
- WSJ issues report stating Hamas raised millions of dollars via crypto (10/10)
- JPMorgan launches blockchain for collateral settlement with Blackrock and Barclays (10/11)
- Governor Gavin Newsom Signs California Crypto Licensing Bill (10/16)
- SEC drops lawsuit against executives of Ripple Labs, the issuer of XRP, for selling unregistered securities (10/20)
- Chainalysis, a crypto data provider, reports that North America remains the leader in global crypto usage (10/23)
- Open interest for CME Bitcoin futures reaches new all-time high, highlighting institutional interest in crypto (10/24)
- Greyscale launches crypto indices in partnership with FTSE Russell (10/25)
- BlockFi, a leading centralized crypto lender that defaulted in 2022, begins bankruptcy liquidations (10/26)
- JPMorgan reports \$1bn of daily volume for "JPM Coin" (10/26)
- WisdomTree plans digital asset funds for blockchain enabled consumer app (10/28)
- WSJ issues correction to Oct 10<sup>th</sup> article overstating Hamas' crypto usage (10/28)

Figure 1: BTC confirmed October's "Uptober" narrative

Time	January	February	March	April	May	June	July	August	September	October	November	December
2023	39.63%	0.03%	22.96%	2.81%	-6.98%	11.98%	-4.02%	-11.29%	3.91%	28.52%	-0.72%	
2022	-16.68%	12.21%	5.39%	-17.3%	-15.6%	-37.28%	16.8%	-13.88%	-3.12%	5.56%	-16.23%	-3.59%
2021	14.51%	36.78%	29.84%	-1.98%	-35.31%	-5.95%	18.19%	13.8%	-7.03%	39.93%	-7.11%	-18.9%
2020	29.95%	-8.6%	-24.92%	34.26%	9.51%	-3.18%	24.03%	2.83%	-7.51%	27.7%	42.95%	46.92%
2019	-8.58%	11.14%	7.05%	34.36%	52.38%	26.67%	-6.59%	-4.6%	-13.38%	10.17%	-17.27%	-5.15%
2018	-25.41%	0.47%	-32.85%	33.43%	-18.99%	-14.62%	20.96%	-9.27%	-5.58%	-3.83%	-36.57%	-5.15%
2017	-0.04%	23.07%	-9.05%	32.71%	52.71%	10.45%	17.92%	65.32%	-7.44%	47.81%	53.48%	38.89%
2016	-14.83%	20.08%	-5.35%	7.27%	18.78%	27.14%	-7.67%	-7.49%	6.04%	14.71%	5.42%	30.8%
2015	-33.05%	18.43%	-4.38%	-3.46%	-3.17%	15.19%	8.2%	-18.67%	2.35%	33.49%	19.27%	13.83%
2014	10.03%	-31.03%	-17.25%	-1.6%	39.46%	2.2%	-9.69%	-17.55%	-19.01%	-12.95%	12.82%	-15.11%
2013	44.05%	61.77%	172.76%	50.01%	-8.56%	-29.89%	9.6%	30.42%	-1.76%	60.79%	449.35%	-34.81%

Source: coinglass.com

Figure 2: ETH and the broader crypto market lagged BTC's rally

Time	January	February	March	April	May	June	July	August	September	October	November	December
2023	32.44%	1.26%	13.46%	2.71%	0.16%	3.29%	-3.99%	-11.3%	1.46%	8.69%	-0.99%	
2022	-26.89%	8.78%	12.2%	-16.88%	-28.84%	-44.79%	56.62%	-7.33%	-14.49%	18.39%	-17.67%	-7.6%
2021	78.51%	8.41%	34.74%	44.29%	-2.31%	-15.9%	11.14%	35.62%	-12.55%	42.92%	8.04%	-20.61%
2020	39.28%	21.01%	-38.98%	55.04%	12.21%	-2.42%	53.54%	25.32%	-17.08%	7.22%	59.45%	19.46%
2019	-20.23%	27.22%	4.05%	18.58%	56.65%	8.86%	-24.77%	-21.31%	5.72%	0.53%	-16.67%	-15.09%
2018	52.01%	-24%	-53.79%	70.29%	-13.96%	-21.34%	-4.82%	-34.79%	-17.32%	-14.71%	-42.79%	19.68%
2017	31.92%	48.09%	214.11%	67.77%	161.43%	26.19%	-27.29%	92.86%	-21.65%	0.08%	42.32%	70.54%
2016			10.58%	-23.18%	61.95%	-12.18%	-4.83%	-1.74%	14.53%	-16.83%	-21.95%	-6.32%

Source: coinglass.com

Figure 3: Spot volumes rebounded to 6 month highs on Centralized Exchanges (CEXs), indicating renewed interest in crypto (\$bn)

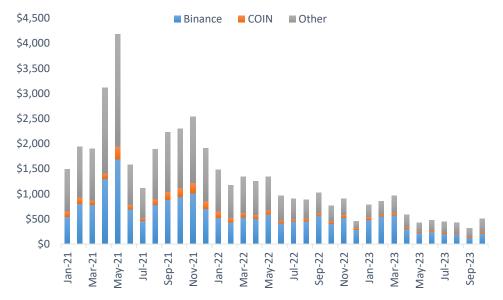
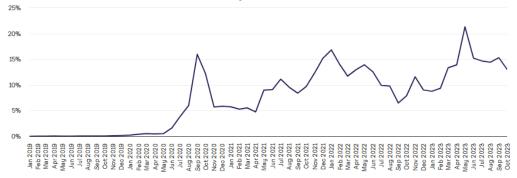


Figure 4: Decentralized Exchanges (DEXs) lost share vs CEXs, indicating increased share of institutional activity



Source: theblock.co

Figure 5: Total Web3 protocol revenue remained low despite crypto's rally \$800.0m \$600.0m \$400.0m \$200.0m Apr '23 May '23 BNB Chain Curve Lido Finance UniswapManifold.xyz OpenSea
SushiSwap

Source: token terminal

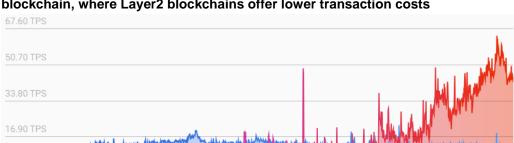
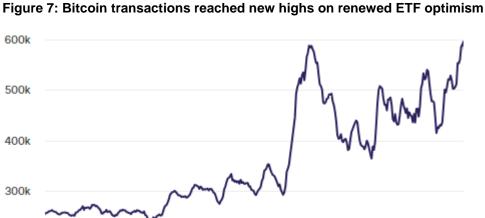


Figure 6: Layer2 blockchains gained market share versus Ethereum's main blockchain, where Layer2 blockchains offer lower transaction costs

Source: L2beat.com



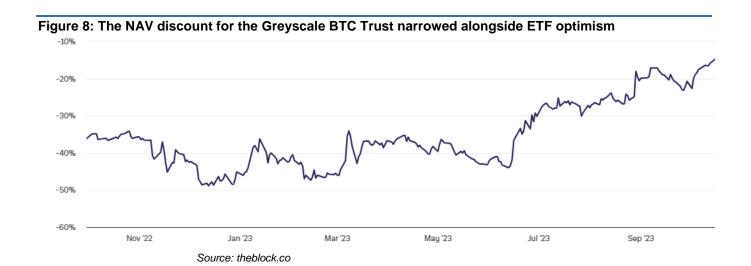
Apr '23

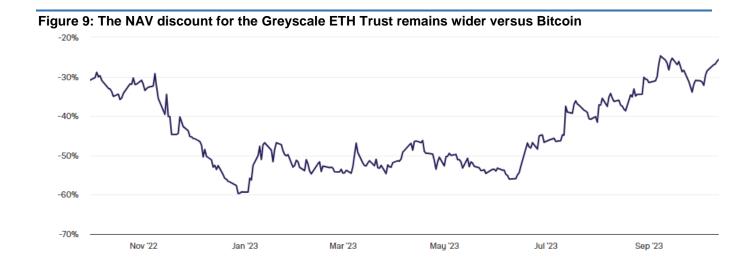
Jul '23

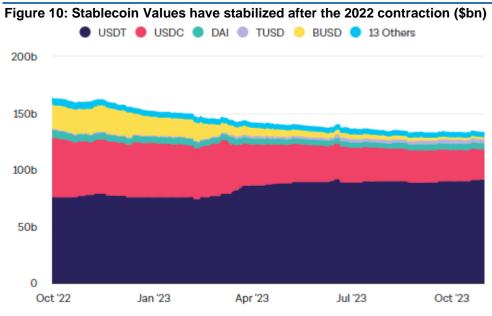
Oct '22 Source: theblock.co Jan '23

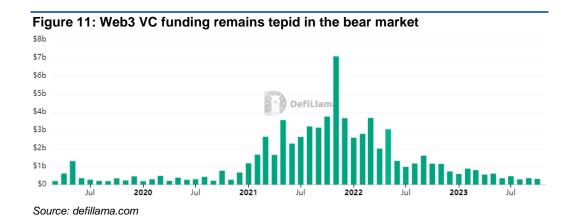
200k

Oct '









Aave v3 Aave v2 Compound v2 Compound v3

50b

40b

30b

20b

10b

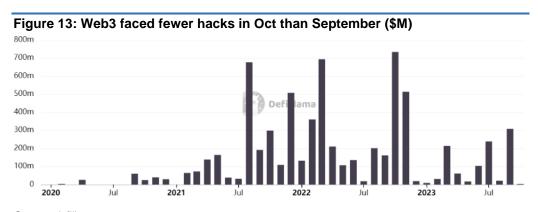
2020

2021

2022

2023

Figure 12: DeFi Lending is steadily rebounding after 2022's contraction



Source: defillama.com

For more information on a trial offer, please call us at 818-222-6234, e-mail us at <a href="mailto:Research@SingularResearch.com">Research@SingularResearch.com</a>, or sign up by <a href="mailto:Clicking Here">Clicking Here</a>

# **Important Disclosures**

The following disclosures relate to relationships between Singular Research and Millennium Asset Management, LLC ("Millennium") and companies covered by Singular Research and referred to in research reports.

This report has been prepared by Singular Research, a wholly owned subsidiary of Millennium which is an investment advisor registered in the State of California. Singular Research receives fees from Millennium for the right to use and distribute research reports prepared by Singular Research.

Millennium does and seeks to do business with companies covered in Singular Research's research reports. Millennium may receive fees from issuers that are the subject of research reports prepared by Singular Research for investor and public relations and other marketing-related services provided to such issuers by Millennium. As a result, investors should be aware that Singular Research and Millennium may have a conflict of interest that could affect the objectivity of this report. Investors should consider this report as only a single factor in making their investment decision.

There are no company-specific disclosures.

#### **General Disclosures**

This research report is for our clients' informational purposes only. This research is based on current public information that we consider reliable, but we do not represent it is accurate or complete, and it should not be relied on as such. Any opinion expressed in this report is subject to change without notice and may differ or be contrary to opinions expressed by other professionals or business areas of Singular Research or Millennium. We are under no responsibility to update our research.

The views expressed in this research report accurately reflect the responsible analyst's personal views about the subject securities or issuers. No part of the analyst's compensation was, is, or will be, directly or indirectly, related to the specific recommendations or views expressed by that analyst in the research report.

Millennium and its affiliates, officers, directors, and employees, excluding analysts, will from time to time have long or short positions in, and buy or sell, the securities or derivatives thereof of covered companies referred to in our research reports. Our affiliates, officers, and directors won't execute on any new recommendation or recommendation change until 48 hours after the dissemination of the report.

This research is not an offer to sell or the solicitation of an offer to buy any security in any jurisdiction where such an offer or solicitation would be illegal. It does not constitute a personal recommendation or take into account the particular investment objectives, financial situations, or needs of individual clients. Clients should consider whether any advice or recommendation in this research is suitable for their particular circumstances and, if appropriate, seek professional advice, including tax advice. The price and value of the investments referred to in this research and the income from them may fluctuate. Past performance is not a guide to future performance, future returns are not guaranteed, and a loss of original capital may occur. Certain transactions, including those involving futures, options, and other derivatives, give rise to substantial risk and are not suitable for all investors.

# **Rating Definitions**

BUY, 30% or greater increase in the next 12 months.

BUY-Long-Term, near-term EPS horizon is challenging, attractive long-term appreciation potential.

BUY-Venture, initial stages with little to no revenue and the potential for outsized returns with higher amounts of risk.

HOLD, perform in line with the market.

SELL, 30% or more declines in the next 12 months.

# © Copyright 2023 Singular Research

No part of this material may be copied, photocopied, or duplicated in any form by any means or redistributed without the prior written consent of Singular Research.